# 16.452

VFD PROPOSAL

OCT 27 2020

I propose the purchase the purchase of the following items with the use of Hunt County CARES funding to aid our 11 volunteer departments and Commerce FD in responding to COVID-19 incidents.

First I propose the purchase of 5 Self Contained Breathing Apparatus (SCBA), 5 SCBA masks and 10 4500psi 45 minute air cylinders for each of our 11 VFDs and Commerce FD. Commerce FD will defer a bit as they will need a different model Scott SCBA to conform with their current set up, but these can be easily adjusted to suffice that. The SCBAs provide unmatched respiratory protection allowing responders to breath clean air through a pressurized system not exposing them to the respiratory spread/hazards of COVID while dealing with COVID positive or potentially positive patients. The SCBA mask for each unit encapsulates the entire face as well, preventing potential droplet spread through eyes, mouth or nose. Each pack will require 1 air cylinder for operation and 1 spare cylinder so that on extended scene time the personnel can change to a full cylinder and continue to operate. Attached is a quote from and HGAC vendor to equip 1 FD this quote would be multiplied by 12 to equip all VFDs and Commerce FD along with a Standard Operating procedure for their use. With a lifetime warranty and modern standards these units will be able to serve Hunt County many years into the future

Secondly I would like to propose the purchase of a LUCAS 3 CPR device package. This device would allow personnel to administer effective CPR while limiting patient contact and exposure as much as possible. These devices have a higher success rate of adequate CPR than the average responder can do themseives as well as minimizing the manpower needed to complete this task. Attached you will find a quote from a sole provider of this unit to equip 1 VFD this quote would be multiplied by 11 to equip all VFDs, Commerce already has 2 devices and states they do not need anymore. With warranty and maintenance plan included these units will be able to continue to serve the citizens of Hunt County for many years.

I contacted Greenville FD and they will be pursuing their own projects with the City's funding.

I appreciate your consideration of the purchase of these items to aid in the health and safety of our responders and citizens of Hunt County. If any additional information is needed please let me know.

2<sup>nd</sup> e-mail forwarded from Commerce:

Attached is a quote detailing what pack Commerce currently uses. We would ask that any new packs be this type to match up with existing equipment. I know the plan was to purchase SCBA's and Lucas devices, but we do not need the Lucas machines. Our needs would be greater met if we got extra SCBA's instead.

Thanks Chief Bassham

SOP: Self Contained Breathin SOP Number: 101	g Apparatus
Original Date: 10/10/2020	Expiration Date: None
Original Date: 10/10/2020	Expiration Date: None

#### Purpose:

To protect Fire Department first responders against contracting COVID-19 through respiratory and droplet infection.

- On all positive/potential COVID-19 patients FD responders shall don all appropriate infectious disease PPE along with SCBA and SCBA face plece prior to entering the scene and/or initiating patient contact.
- 2. Once patient treatment is finished the SCBA and face piece shall be removed with use of proper PPE, sterilized and returned to service for use.



Corporate	Mansfield	Sou
17350 State Hwy 249	625 S Wisteria St Ste 121	514
Suite 250	Mansfield TX 76063-2528	Sou
Houston TX 77064-1142	(817) 467-0911 Phone	(71:
(713) 692-0911 Phone	(817) 375-1775 Fax	(71:
(713) 692-1591 Fax		

<u>South Houston</u> 514 Michigan St South Houston TX 77587-3221 (713) 475-2411 Phone (713) 475-2428 Fax

QI	JOTE
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Number	161488-0
Quote Date	10/09/2020
Page	1

Bill to: CASH FIRE DEPT PO BOX 8601 GREENVILLE, TX 75404 Ship to: CASH FIRE DEPT 4745 HWY 34 SOUTH GREENVILLE, TX 75402

Cust (	Code	College State	Orde	red	By	8	alesman	Job/Rel#	Cus	tomer PO
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	DAVID	PETRIC	CA		CUSTOMER	PAYS FREIGHT	BEST WA	Y	NET 2	DAYS
8	uantit	Y	U/M		Item #		Description		Price	Extension
Order	Ship	Back								
5	5	0	EA	SCT-	x88140213053	03	X3 PRO 2018 EDITION 4.5 W/ CGA UEBSS BUDDY BREATHER: DAK-TRACKER W/DASS; E-E FLO; 2018 EDITION AV3000 ET, KEVLAR HEAD HARDESS MEDIUM FACESEAL, RIGHT COM BRACKET - 4-STRAP		6029.0	0 30145.0
5	5	0	EA	SCT-	201215-28				289.0	0 1445.0
10	10	0	EA	SCT-	804722-01		45 MINUTE, CARBON CYLINDE THREADS	R 4500 PSI W/ CGA	1101.0	0 11010.0
								SubTo	otal	42,600.0
									Total	42,600.0

## **QUOTE GOOD FOR 45 DAYS**

# stryker

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### **Cash Fire Department LUCASx1**

Quote Number:	10262427	Remit to:	Stryker Medical
			P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	Cash Fire Department	Rep:	Angela Marshall
	Attn:	Email:	angela.marshall@stryker.com
		Phone Number:	(214) 718-2134

Quote Date: 10/14/2020 Expiration Date: 01/13/2021

Delivery Address		End User	End User - Shipping - Billing		ount
Name:	Cash Fire Department	Name:	Cash Fire Department	Name:	Cash Fire Department
Account #:		Account #:		Account #:	
Address:	4745 Texas 34	Address:	4745 Texas 34	Address:	4745 Texas 34
	Greenville		Greenville		Greenville
	Texas 75402		Texas 75402		Texas 75402

#### **Equipment Products:**

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Silm Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$13,033.00	\$13,033.00
2.0	11576-000060	LUCAS Desk-Top Battery Charger	1	\$759.50	\$759.50
3.0	11576-000071	LUCAS External Power Supply	1	\$15.00	\$15.00
4.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LIPo	1	\$534.00	\$534.00
5.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	1	\$125.80	\$125.80
6.0	11576-000089	LUCAS Grip Tape for Slim Back Plate	1	\$25.50	\$25.50
7.0	21576-000074	LUCAS Stabilization Strap	1	\$82.45	\$82.45
			Equip	ment Total:	\$14,575.25

#### **ProCare Products:**

*	Product	Description	Qty	Sell Price	Total
8.1	78000020	ProCare LUCAS Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with battery coverage for LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	1	\$5,054.40	\$5,054.40
			ProCa	re Total:	\$5,054.40
Price	Totals:				
			Grand	Total:	\$19,629.65

1 Stryker Medical - Accounts Receivable - accountsreceivable@stryker.com - PO BOX 93308 - Chicago, IL 60673-3308

## stryker

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			P.O. Box 93308
Version:	1		Chicago, IL 60673-3308
Prepared For:	Cash Fire Department	Rep:	Angela Marshall
	Attn:	Email:	angela.marshail@stryker.com
		Phone Number:	(214) 718-2134

 Quote Date:
 10/14/2020

 Expiration Date:
 01/13/2021

Prices: In effect for 60 days.

Terms: Net 30 Days

Ask your Stryker Sales Rep about our flexible financing options.

AUTHORIZED CUSTOMER SIGNATURE

**Deal Consummation**: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before

your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule.

**Confidentiality Notice:** Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker

to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency.

Terms: Net 30 days. FOB origin. A copy of Stryker Medical's standard terms and conditions can be obtained by calling Stryker Medical's Customer Service at 1-800-Stryker.

In the event of any conflict between Stryker Medical's Standard Terms and Conditions and any other terms and conditions, as may be included in any purchase order or purchase contract. Stryker's terms and conditions shall govern.

**Cancellation and Return Policy:** In the event of damaged or defective shipments, please notify Stryker within 30 days and we will remedy the situation. Cancellation of orders must be received 30 days prior to the agreed upon delivery date. If the order is cancelled within the 30 day window, a fee of 25% of the total purchase order price and return shipping charges will apply.



October 27, 2020

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS<sup>®</sup> chest compression system
- TrueCPR<sup>™</sup> coaching devices
- CODE-STAT<sup>™</sup> data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI<sup>SM</sup> (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.NET<sup>®</sup> Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe Solution<sup>SM</sup> Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH<sup>™</sup> MAC EMS video laryngoscope
- McGRATH MAC disposable laryngoscope blades
- McGRATH X Blade<sup>™</sup>

Stryker does not authorize any third-parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

Matt Van Der Wende, Senior Director, Americas Sales

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BRFA	HOYT THING AIR PR			Quot	e
PO Box 653		000015	Detai	F	10/6/2020
Quinlan, Tex	PE 75A7A		Date:	han	10/6/2020
Website:	www.hoytair.com		Quote Num	-	SC88719
Phone:	800-447-3385	Fax: 903-447-3409	Valid Until:	L	11/5/2020
Prepared by:		rax: 905-447-5409	State States	A PROPERTY OF	
E-mail:		_	AL SE	ITHORIZED RVICE CENTER	SCOTT
CUSTOMER	hoyttechshaun@aoi.con	1			HHI
Commerce FI			Terms:	Г	Net 30
loe Petre			Shipping:	ŀ	Additional
Email:	Depended commercets	1100	Suppling.	F	Auditional
Phone:	903-366-2105	<u>ana</u>	Contract:	F	1901-036
Qty.	Item	Description	Contract.	Price/each	Extended
1	X8915025305303	2018 ED X3 Pro w/Sr	an Change	\$6,089.60	\$6,089.60
-		5500 PSI, QD Reg (Red		+ - ,	+ 0,000100
		PAK-TRAK			
2	200970-01	5500 PSI Carbon 45	MIN Snap	\$1,124.48	\$2,248.96
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ustomer Accepto	mee (sign below):			Shipping	additiona
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rint Name:		PO #	1		
	Certificate/VID Num	hor 1752468517300	1		

If you have any questions about this price quote, please contact Carol Deming (a) 800-447-3385 or hbap2carol/a aol.com